

# Security and Respect



“The only thing that is guaranteed is when it is documented. When it’s written. When you have an agreement that’s negotiated.”

—Jacqueline Richards, 36 years

In today’s economy, you need protection. You need to know you have security for the future, for your family.

That’s why we are looking hard at the issue of representation. If we are together in an association, we can bargain for a legally binding contract.

It’s an opportunity that Delta pilots have used to secure industry-leading pay and benefits.

Without a legally binding contract, Delta executives can take away employee pay and benefits – and establish new work rules – whenever they want. We would have no say in the matter.

Representation gets us a seat at the table with Delta management, to negotiate what’s best for us. What’s best for us is an industry-leading contract.

“It’s about mutual respect. That’s what a contract is. You want to give them what they need. You want to get what you need. It’s mutual respect.”

—Kim Evasic, 24 years



## DeltaAFA Representation

Opportunity. Unity. Respect.