

They Have a Plan to Divide Us

Once airline executives sense that flight attendants may win the vote that leads to a legally binding contract, they stop at nothing to create division and doubt among us. And we know from past experience that Delta executives will follow the same scheme.

Smiling Through Clenched Teeth

Outwardly, it may be all sweetness and light, but we know that Delta executives are determined to stop us from gaining representation. Here's what they are likely to do as the vote nears:

- **Hire high-priced union-busting consultants** to train supervisors in a well-scripted "union avoidance" campaign that misrepresents the facts and obscures the real issues.
- **Order supervisors to pressure us** into voting against our interests, even threatening them with losing their jobs unless they succeed.
- **Encourage divisions among us** by collaborating with No Way AFA activists.
- **Hold special meetings** – one on one or in groups – where sweet talk and thinly veiled threats are used to divide us.
- **Spring a last-minute surprise** just before the vote, like filing unfounded charges against AFA, stirring up fears of lost wages or strikes, or flying in an executive to make "promises."

Delta executives will pull out all the stops to prevent us from having a voice in our future. Don't let them fool you.

Executives Who Use These Tactics to Stop Flight Attendants from Organizing

Hold special meetings	92%
Conduct "one-on-ones" with flight attendants	78%
Hire "labor" consultants	75%
Distribute anti-AFA literature	75%
Mail out anti-AFA letters	70%
Threaten to close a base or the airline	51%
Promise improvements	48%
Make bribes; use special favors	34%
Assist "anti-union committees"	31%
Employers who use 5 or more tactics	62%

Based on Cornell University, 2000 study.

VOTE DeltaAFA Representation
 Opportunity. Unity. Respect.